



05-24-06-12839 RCVB

STATE OF UTAH CONTRACT

Amendment # One to Contract # 05-9243

TO BE ATTACHED TO AND MADE A PART OF the above numbered contract by and between the State of Utah

Department of Transportation		Proc./Region Two		referred to as STATE and	
Agency		Division			
Interstate Barricade	18456D	Gary Cheever			
Company Name	Vendor Number	Contact Person			
858 North McCormick Way	Layton UT 84041	(801)	546-0220		
Address	City	State	ZIP Code	Phone #	

referred to as CONTRACTOR

THE PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

- The **contract period** is amended
 - from: 20 - April - 2005 (Original starting date)
 - to: 19 - April - 2007 (New ending date)
- The **dollar amount** of change to the contract for this amendment is: \$ N/C.
- The **total contract amount** is now changed:
 - from: \$ N/C (current contract amount)
 - to: \$ N/C (current contract amount +/- amendment amount)
- Other changes** to the contract include:

The contract now reads:

The contract is amended to read:

Exercise the first renewal option. Also, see attached revised price list.

- Effective Date of Amendment:** 20 - April - 2006.

All other conditions and terms in the original contract remain the same.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

Clindy Harrison 5/16/06
Contractor's Signature Date

Interstate Barricades
Contractor's Name

owner
Title

Debra Boulton 965-4070
Agency Contact Person Phone #

STATE OF UTAH

Kellyn Thacker 1/11/06
Kelynn Thacker, Procurement Manager Date

[Signature] MAY 31 2006
Director, Division of Purchasing Date

PROCESSED BY JUN - 2 2006
DIRECTOR, DIVISION OF FINANCE Date

ATTACHMENT C PRICE LIST

Item Number	Item Description	Units	Quantity	Unit Price
1	Traffic Striping Paint - Black	Gal	5,000	15.76
2	Traffic Striping Paint - White	Gal	15,000	19.54
3	Traffic Striping Paint - Yellow	Gal	15,000	19.18
4	Pavement Message Paint	Each	1,500	10.03
5	Removal of Pavement Marking Highway Traffic Paint	Lineal feet	32,000	.32
6	Removal of Pavement Marking Tape	Lineal feet	16,500	.32
7	Removal of Pavement Marking Epoxy Paint	Lineal feet	16,500	.32
8	Removal of Pavement Message Highway Traffic Paint	Each	100	25.00
9	Removal of Pavement Message Tape	Each	200	35.00



INTERSTATE BARRICADES

April 6, 2006

Utah Department of Transportation
Attn: Debbie Boulton
Procurement/Purchasing Agent
4501 South 2700 West
Salt Lake City, UT 84114-8260

Re: District 2 Maintenance for Interstate Barricades
Contract #059243

TO WHOM IT MAY CONCERN:

Thank you for your continued business with Interstate Barricades. We believe it has been mutually beneficial to all parties. As the cost of doing business continues to increase and in order to remain competitive, we need to increase our prices.

In the past, we have been able to do projects and provide supplies, portal to portal, at a lower rate per gallon (see prices below). This pricing has become increasingly difficult to maintain for us to remain profitable. This is due to the increased cost of fuel, beads, and the new maintenance paint spec that is now required by Region Two Maintenance.

Item number 1, black paint, was bid without HD21. The new paint is for the additional cost of HD21. (See attached Ennis Invoice #I00060545 for old price of paint and Ennis quotation sheet for new price of paint.)

The 2005 Flex-O-Lite price for beads was \$.56 per pound. The new Potters price for beads is \$.57 per pound for a \$.01 increase per pound. (See Flex-O-Lite Invoice #62745 for old price & Potter pricing sheet for new price).

Because of the rising cost of fuel, we are requesting a \$.03 increase per gallon of paint.

ITEM #	OLD PAINT COST	NEW PAINT COST	NEW COST DIFFERENCE	BEAD INCREASE	FUEL INCREASE	OLD UNIT PRICE	NEW UNIT PRICE
1-Paint Blk	\$5.76 (Ennis)	\$ 9.89 (Ennis)	\$ 4.13	\$.00	\$.03	\$11.60 (Gal)	\$15.76 (Gal)
2-Paint Wh	\$8.24 (Ennis)	\$10.94 (Ennis)	\$ 2.70	\$.01	\$.03	\$16.80 (Gal)	\$19.54 (Gal)
3-Paint Ylw	\$8.09 (Ennis)	\$10.43 (Ennis)	\$ 2.34	\$.01	\$.03	\$16.80 (Gal)	\$19.18 (Gal)
4-Message			\$ 1.00	\$.01	\$.03	\$8.99 (EA)	\$10.03 (EA)

We are requesting these increases which would put the new price per gallon of installed highway traffic paint with no other increases at the prices above per gallon. (See Ennis Invoice #I00063140 for old price of paint and Ennis quotation sheet for new price of paint.)

If you have any questions or need additional information from us, please feel free to contact the undersigned at (801) 546-0220. Thank you for your consideration.

Respectfully,

Gary Cheever

Five Attachments



Ennis Paint Inc.
P.O. Box 671185
Dallas, TX 75267-1185
Phone: (972) 875-7272
Fax: (972) 878-0685

INVOICE

Invoice No. I00060545
Date 1/20/2005
Order No. O00059997
Shipper ID S00064005
Order Type Sales Order
Customer ID INTBAR

BILL TO:	SHIP TO:
PHILLIP 801-546-0220 INTERSTATE BARRICADES 858 N. MCCORMICK WAY LAYTON, UT 84041	PHILLIP 801-546-0220 INTERSTATE BARRICADES 858 N. MCCORMICK WAY LAYTON, UT 84041

Notes: Delivery Date: 1/24/05
Delivery Time: CALL GARY WITH ETA OF SHIPMENT -
801-546-0220
Special Instructions: CERTS WITH SHIPMENT.

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F.O.B. POINT		SHIP VIA		B/L#		CUSTOMER P.O. NO.							
Prepay and Add				CA2941		1396							
ORDER DATE		TERMS		SALES PERSON		SITE							
1/19/2005		12%/30, 10%/60, NET 61				CA							
PART NUMBER		QTY ORDERED		UNITS		QTY SHIPPED		PRICE		DISC %		EXT. PRICE	
985203-CA-55RL		165		GALLON		165		5.760000		0.00		950.40	
EPBK-21-M 1C WATERBORNE PAINT													
Lot Nos		C51BK276		165									

FRTCA

FREIGHT CHARGES-CALIFORNIA

300.00

Note: * **For Remittance by Credit Card, Please
Reduce Applicable Discount by 3%**

* **Discounts do not apply to Freight and other
Miscellaneous Charges**

Sales Total	950.40
Other Charges	300.00
	<hr/>
	1,250.40
Less Paid Amount	0.00
TOTAL	1,250.40



QUOTATION

Salesman Ed Rouiller
 Phone Office 909.985.5094/Cell 909.843.0502
 Inside Sales Lucille Enos
 Email ed@ennispaint.net
 Phone 800.932.6547
 Fax 760.246.3055

Date

2/7/2006

Customer ID

TO

INTERSTATE BARRICADE
 858 NORTH McCORMICK WAY
 LAYTON, UTAH 84041
 GARY CHEEVER

Phone

801-546-0220

Fax

801-546-0233

Ship To

INTERSTATE BARRICADE
 858 NORTH McCORMICK WAY
 LAYTON, UTAH 84041

County

Tax Rate:

WE PROPOSE TO SUPPLY THE FOLLOWING SPECIFIED PAVEMENT MARKING PRODUCTS:

PART NO	COLOR	DESCRIPTION	UNIT	List Price	60 Day Price	30 Day Price
UDOT CONSTRUCTION SPEC						
984411	WHITE	UT-HD-M-1-250 TOTE	GAL	10.24	9.19	9.01
984411	WHITE	UT-HD-M-1-55 DRUM	GAL	10.01	8.99	8.81
984411	WHITE	UT-HD-M-1-5 PAIL	GAL	11.07	9.94	9.74
984412	YELLOW	UT-HD-M-1-250 TOTE	GAL	9.80	8.80	8.62
984412	YELLOW	UT-HD-M-1-55 DRUM	GAL	9.57	8.59	8.42
984412	YELLOW	UT-HD-M-1-5 PAIL	GAL	10.80	9.69	9.50
UDOT MAINTENANCE SPEC						
984421	WHITE	UTW-HD-M-2 - 250 TOTE	GAL	\$10.94	\$9.83	\$9.63
984421	WHITE	UTW-HD-M-2 - 55 DRUM	GAL	\$10.72	\$9.62	\$9.43
984421	WHITE	UTW-HD-M-2 - 5 PAIL	GAL	\$11.72	\$10.52	\$10.31
984422	YELLOW	UTY-HD-M-2 - 250 TOTE	GAL	\$10.43	\$9.37	\$9.18
984422	YELLOW	UTW-HD-M-2 - 55 DRUM	GAL	\$10.20	\$9.16	\$8.98
984422	YELLOW	UTW-HD-M-2 - 5 PAIL	GAL	\$11.20	\$10.06	\$9.86
984423	BLACK	UTW-HD-M-2 - 250 TOTE	GAL	\$9.89	\$8.88	\$8.70
984423	BLACK	UTW-HD-M-2 - 55 DRUM	GAL	\$9.66	\$8.67	\$8.50
984423	BLACK	UTW-HD-M-2 - 5 PAIL	GAL	\$10.66	\$9.57	\$9.38

TERMS & CONDITIONS OF SALE

FOB:

LAYTON, UT

Delivery:

10 - 14 day standard lead time

FINANCIAL TERMS: 12% 30 days, 10% 60 days, NET 61 - from date of invoice. Quoted prices reflect these discounts.

** Check must be postmarked on or before the 30th or 60th calendar day from date of invoice for discounted prices to be honored.

Account balance must be current for discounts to be honored.

If payment is made by credit card applicable discounts are: 9% 30 days, 7% 60 days, NET 61 DAYS

Freight charges are NET and not subject to discount

Prices based on truck load quantities of 44000 lbs. Any shipments less than 44000 lbs are subject to additional freight charges.

Prices exclude any applicable taxes

These prices will be valid until further notice.

NOTES:

We at Ennis Paint would like to thank you for this opportunity, and look forward to working with you.
 If we can be of service in any way, please do not hesitate to call your Customer Account Representative.

Submitted By:

Ed Rouiller

Ed Rouiller



Potters Industries Inc.
an affiliate of The PQ Corporation

Southpoint Corporate Headquarters
P.O. Box 840
Valley Forge, PA 19482-0840

Telephone: (610) 651-4731
Fax: (610) 408-9723
www.pottersbeads.com

TELEFAX COVER SHEET

TO:	Gary Cheever	FROM	Beth Miskewicz
COMPANY:		DATE:	January 19, 2006
COPY:		TEL #:	(610) 651-4731
FAX #:	801-546-0233	PAGE(S):	1 (including this page)

Re: Pricing

Thank you for your inquiry. The following pages contain the information that you requested.

ID AC-110 SS 2400 Pretest -- \$.315/lb
M247-05 Type 1 AC-110 SS 2400 -- \$.265/lb
M247-05 Type 1 AC-110 TW 2000 -- \$.265/lb
L511-1007 TW 2000 -- \$.57/lb

Prices valid until 2/1/06.

If you have any questions or need further assistance, please do not hesitate to contact me.

Sincerely,

Beth Miskewicz



Ennis Paint Inc.
P.O. Box 671185
Dallas, TX 75267-1185
Phone: (972) 875-7272
Fax: (972) 878-0685

INVOICE

Invoice No. 100063140
Date 5/6/2005
Order No. 000062855
Shipper ID S00066424
Order Type Sales Order
Customer ID INTBAR

BILL TO:	SHIP TO:
PHILLIP 801-546-0220 INTERSTATE BARRICADES 858 N. MCCORMICK WAY LAYTON, UT 84041	PHILLIP 801-546-0220 INTERSTATE BARRICADES 858 N. MCCORMICK WAY LAYTON, UT 84041

Notes: Delivery Date: 5/6/05
Delivery Time: CALL GARY - 801-546-0220 24 HOURS
BEFORE DELIVERY
Special Instructions: CERTS WITH SHIPMENT, FAX CERTS
TO GARY-801-546-0233, SAMPLES OF PAINT WITH
SHIPMENT, USE POLY TOTES.

PAGE 1

F.O.B. POINT		SHIP VIA		B/L#		CUSTOMER P.O. NO.	
Destination				CA3199		1865	
ORDER DATE		TERMS		SALES PERSON		SITE	
4/29/2005		12%/30, 10%/60, NET 61				CA	
PART NUMBER		QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
984411-CA-250P UTW-HD-M-1 WATERBORNE PAINT Lot Nos: C55W394		1,500	GALLON	1,500	8.240000	0.00	12,360.00
984412-CA-250P UTY-HD-M-1 WATERBORNE PAINT Lot Nos: C55Y395		1,500	GALLON	1,500	8.090000	0.00	12,135.00

FUELSCCA FUEL SURCHARGE- CALIF 11%

10

Note: * **For Remittance by Credit Card, Please
Reduce Applicable Discount by 3%**

* **Discounts do not apply to Freight and other
Miscellaneous Charges**

Sales Total 24,495.00
Other Charges 168.40
24,663.40
Less Paid Amount 0.00
TOTAL 24,663.40

compliance with Applicable Laws-The Company will comply with all Federal, State and local laws with respect to manufacture and shipment of the goods and products being shipped pursuant to this order. And the Company hereby states that these products were produced in compliance with the Fair Labor Standards Act, the Equal Opportunity Employment Act, and other applicable Federal, State, and local laws. Notwithstanding any current or additional terms that may be embodied in your purchase order, your order is accepted only on the conditions that I expressly assent to the terms and conditions contained above and on the reverse hereof.